

# Boost project planning with the enablement service for SAP® Sales Cloud

SAP experts empower you or your partner on key product and implementation topics for SAP Sales Cloud.

## Business outcomes



- Understand and align on best practices for sales force automation and analytics to benefit from the SAP® Sales Cloud solution
- Minimize project risk by identifying business process improvements to extract maximum value in the shortest time frame
- Gain specialized guidance for project team members to confidently prepare for a successful deployment

## Business relevance



- Based on best practices, our enablement services help you understand the core components of SAP Sales Cloud.
- The enablement service is ideal for net-new projects planning to lead deployment or use a systems integrator, or simply those requiring input from CX experts.
- This service is beneficial for existing customers interested in learning about new features and emerging recommendations for SAP Sales Cloud to help maximize solution design.

## Deliverables and time frames



Customers receive a series of enablement sessions based on key uses cases on sales automation using capabilities and implementation topics for SAP Sales Cloud, such as:

- Platform overview sessions
- Expert guidance sessions
- End-state architecture document

This service is fixed scope and fixed fee, delivered remotely over 5 days.

## Related products and services

### Services

- Enablement service for SAP Sales Cloud ([SAP Store](#)) (this service)
- Quick-start service for SAP Sales Cloud
- Architecture service for SAP Customer Experience

### Products

- SAP Sales Cloud

### Learn more:

- Reach out to your SAP account executive or services account executive
- Visit the SAP Store site: [enablement service for SAP Sales Cloud](#)